Sargis Nersesyan



Senior Project Manager (Backend, Delivery)

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Senior Project Manager with six years in software delivery, four of them across backend, infrastructure and data science. I own delivery predictability and the economics of the area.

At ecom.tech I introduced an AI-agent development platform based on the AI-Disrupt PDLC methodology and a single non-functional requirements registry with automated checks; the program retiring outdated technologies saved about RUB 143M.

At Twinby I raised sprint commitment reliability from 55% to 87% and led the backend side of the US launch, splitting CIS and global users.

I manage risks, budget and leadership expectations on my own.

Looking for a remote Senior PM role at a product company that is adopting AI or building mobile apps.

Experience

Twinby

2 years 9 months

Subscription dating app, 14M+ installs

Delivery Manager, technical stream: backend, Data Science (DS Core), infrastructure · 19 people

- Built a predictable delivery process for the backend stream (19 people): sprint say/do rose from 55% to 87% and lead time fell by 57% through flow metrics and WIP limits.
- Led the backend side of the US launch under the Fledge brand: a separate production environment and a split between CIS and global users; the app is live on Google Play.
- Moved the backend to daily releases, cutting the change failure rate by 73% and time to recover (MTTR) by 89%.
- Led the extraction of 12 services from the monolith into microservices (Python, Go) with zero downtime.
- Brought AI tools into the development process (code review, autotests), cutting MR review time by 70% and catching 35% of defects before manual QA.
- Led the backend side of key launches: monetization (purchases, promo codes, Faster Payments), the ads manager and AI features (recommendations, filters, message translation).

Stack: Python/Django, Celery, Go, CockroachDB, NATS, ClickHouse, GitLab CI, Yandex Cloud.

ecom.tech

1 year 6 months

Sber ecosystem tech company behind Samokat, Megamarket and Kuper

Senior Project Manager, CTO platform programs · product teams, 85 people in total

- Ran the program retiring 18 outdated technologies across 132 systems: closed the annual plan in 6 months and cut infrastructure rental costs by 49.7% (~RUB 143M).
- Led the launch of an internal AI-agent development platform (Sber's AI-Disrupt PDLC methodology), automating part of the teams' routine work.
- Introduced Specification-Driven Development in pilot teams, cutting time to market from 105 to 45 days.
- Turned 60+ policies into a single “NFR as code” registry: 170 requirements covering about 119 of 132 systems. Automated compliance checks: 90% of deviations are found with no people involved, and fix tasks reach teams automatically.
- Cut incidents in Megamarket's critical services by 54% in six months by stopping the misuse of outdated technologies.

Digital League 1 year 7 months

Public Cloud 2.0 project for Rostelecom Data Centers

Project Manager: three streams (IaaS, PaaS, SaaS) · up to 25 direct reports

- Managed a portfolio of 30+ change requests worth RUB 95M+: 12.5% budget savings and under 10% schedule variance.
- Introduced OKRs, KPIs and performance reviews for a 25-person team: engagement up 25%, attrition down 20%.
- Streamlined planning and development: team velocity up 20%, key tasks reaching release 15% faster.
- Improved code quality and product stability by introducing code review, unit and integration testing and regular architecture audits.
- Prevented potential losses of RUB 17.8M across 10+ projects through proactive risk management.

Ekleft 2 years 1 month

IT outsourcing and turnkey projects for enterprise clients

Project Manager, custom software development

- Delivered 2 NLP/ML projects for enterprise clients (MTS, a bank): up to 80% of requests handled automatically, CSAT at MTS up 25%.
- Closed 13 of 14 projects on time and within budget in an outsourcing model.
- Ran 50+ customer development interviews to gather and formalize requirements, cutting rework by 35%.
- Led CRM integrations with 8+ external services (API, payment systems), cutting the time to connect a new service from 2 weeks to 3 days.
- Managed an SAP PP/MM rollout with industrial IoT integration, cutting equipment downtime by 12%.

Projects

Job Radar · 2026

A bot that collects job posts from Telegram channels, filters out the noise and scores each one against my criteria with a language model. Built it so I would not have to read hundreds of posts by hand. From day one I track accuracy on a test set of 50 posts and keep model spend within a monthly limit.

Relay PM Command Center · 2026

A manager's dashboard: polls Jira every few minutes, tracks task statuses and sends to Slack only what needs a reaction. Rust backend, built with AI assistants from the spec to deployment on my own server.

Skills

Management

Project & Portfolio Management
Delivery Management
Agile (Scrum, Kanban)
Flow and DORA metrics
Budgeting and risk management

Technical

Microservice architecture
CI/CD
Legacy migration
Non-functional requirements
AI in the development process

Tools

Jira, Confluence, GitLab, Slack
Claude Code, Codex

Languages

Russian, native
English B1: work correspondence and documentation
Armenian, native

Education

TU Dresden — International Project Management, 2016

North-Caucasus Federal University — Law, Economic Law, 2017